

# HOMER COFFMAN

3284 Lapwing Ct. | Norcross, GA 30092  
601-606-7089 | [homer@homercoffman.com](mailto:homer@homercoffman.com) | [homercoffman.com](http://homercoffman.com)

---

## CHIEF INFORMATION OFFICER ERP ARCHITECTURE • BUSINESS/TECH ALIGNMENT • IT INFRASTRUCTURE

---

**Seasoned Technology Executive** with 20+ years' enterprise IT experience in progressive leadership roles spearheading large design and application migrations. Proven track record of conceptualizing and implementing IT strategies that build company value and result in sustainable, profit growth. Adept at balancing competing resources across concurrent high-profile projects, while also uncovering opportunities to elevate productivity. Leverage business and tech-solution acumen to execute innovative projects toward constructing efficient and streamlined processes.

*Areas of Expertise Include:*

Enterprise Applications • Information Security • IT Operations • System Integrations/Migrations • IT Strategy  
Vendor & Client Relations • Process Improvement • QA/QC • Team Building • Project Management • Tech Infrastructure

---

## PROFESSIONAL EXPERIENCE

---

### INDEPENDENT TECHNOLOGY CONSULTANT

2012 to Present

#### EXECUTIVE TECHNOLOGY CONSULTANT

High-profile role executing IT capability assessments, improvement planning, IT reorganizations, project assessments and retrospectives, vendor reviews, and risk management assessments.

- Advised senior business executives and investors on business/tech alignment strategies and management as a **Gerson Lehrman Group Council Member**.
- Fortified accreditation for Southern Association of Colleges by performing IT system review and upgrades at Warner U.

---

### UNIVERSITY OF SOUTHERN MISSISSIPPI – Hattiesburg, MS

2004 to 2012

*A high-tech academic facility supporting a community of 1700+ faculty/staff and 16K students.*

#### CHIEF INFORMATION OFFICER (CIO)

Visionary and strategic leader of University technology plans and information resources. Spearheaded planning, implementation, operation, and maintenance of telecommunication infrastructure, administrative and academic applications, various networks, and internet and intranet applications. Coordinated tech projects, systems, and investments.

- Improved productivity and efficiency, implementing Paperwork Reduction Act, Government Paperwork Elimination Act, Freedom of Information Act, FERBA, PCI, HIPAA, Privacy Act, Section 508 of the Rehabilitation Act, etc.
- Deployed and maintained all enterprise-wide IT (ERP PeopleSoft, Exchange, Blackboard, Ad Astra, CRMs, Vignette, etc.).
- Implemented IT Governance Process and PMO Process, integrating all separate administrative systems into one high-performing dept.
- Established a Tier II Data Center for disaster recovery and business continuity after Hurricane Katrina.
- Maintained the largest and most complex telecommunication network in Mississippi.

---

### CAS (ACQUIRED BY ACCENTURE CAS) – Atlanta, GA

2001 to 2004

*Leading provider of customer management and mobility solutions to the consumer goods industry.*

#### IT PROJECT MANAGER

Orchestrated the design, implementation, and post-installation maintenance of multimillion-dollar Enterprise Trade Promotion Application (CPiSales) at multiple sites. Directed matrix team of BAs and CAS, Accenture and IBM Consultants.

- Implemented a multimillion-dollar CPiSales in under two years.
- Completed all projects on time and under budget, leveraging leadership and strategic planning capabilities.

- Developed conceptual system and system integration requirements, as well as training and testing plans.

**FIRSTDOOR.COM (ACQUIRED BY ENWISEN) – Atlanta, GA** 1999 to 2001  
*A dot.com startup company providing critical insight on HR management, employee benefits, and legal compliance.*

**CHIEF TECHNOLOGY OFFICER**

Headed development and implementation of multimillion-dollar systems architecture, including N-Tier, Middleware, large transaction processing, and web applications. Negotiated and managed vendor accounts with Microsoft, EMC, MCI/UUNET, CISCO, AT&T, IBM, Rare Medium, Compaq, Web Trends, and Mercury Interactive.

- Facilitated establishment \$17M web site by identifying technical, financial, and personnel requirements.
- Designed and integrated telecommunication and CRM systems, including voice-over IP.
- Created a scalable external/internal internet infrastructure, providing significant economic value.

**AMERICAN INTERCONTINENTAL UNIVERSITY – Atlanta, GA** 1998 to 1999  
*AIU is an international accredited university.*

**DEAN OF INFORMATION TECHNOLOGY/INFORMATION TECHNOLOGY DIRECTOR**

Accountable for \$18M budget across seven global campuses. Coordinated curriculum development, quality assurance, operations, and cost containment.

- Generated \$7M cost savings in one year and doubled AIU's revenue potential by developing new product line.
- Recognized as a top instructor for Visual Basic 5.0.

**PRIOR EXPERIENCE**

**President and CEO** of CyberHawk, LLC, an internet solutions company. Designed internet/intranet sites for 134 companies and state organizations.

**Commander USN**; served globally as a Surface Line Officer in high-impact operations. Qualified for Command-at-Sea, Executive Officer (FFG), Engineering Officer (DDs, FFGs, and MSO), Material Officer (Desron Nine), DCO/DCA, CIC Officer, and Flag Secretary.

**EDUCATION & ADDITIONAL QUALIFICATIONS**

**CAPELLA UNIVERSITY – Minneapolis, MN**

**PH.D., COMPUTER INFORMATION SYSTEMS (CANDIDATE)**

**WEBSTER UNIVERSITY – ST. Louis, MO**

**M.S., COMPUTER INFORMATION RESOURCE MANAGEMENT**

**NAVAL POSTGRADUATE SCHOOL – Monterey, CA**

**M.S., ORGANIZATIONAL DEVELOPMENT AND INFORMATION SYSTEMS**

**COMMAND GENERAL STAFF COLLEGE – Leavenworth, KS**

**EXECUTIVE PLANNING, DECISION MAKING AND MANAGEMENT**

**UNIVERSITY OF SOUTHERN MISSISSIPPI – Hattiesburg, MS**

**B.S., CRIMINAL JUSTICE**