

HOMER COFFMAN

3284 Lapwing Ct. ▪ Norcross, GA 30092 ▪ 601-606-7089 ▪ homer@homercoffman.com

EXECUTIVE SUMMARY

A dynamic, goal oriented technology executive and entrepreneur with experience in instructional, administrative, and research in computing/technology for a Carnegie Doctoral/Research-Extensive and a Four-Year Class 1 Southern Regional Education Board and other Higher Education Institutions. Proven success at managing ERP (PeopleSoft/JD Edwards) implementations and operations, data center operations, helpdesk support activities, large 10 Gig networks, and security infrastructures necessary to support emerging computing needs. Expertise in overseeing technology improvement initiatives and aligning technology services with business goals. Extensive experience in project management, problem-solving and leadership skills necessary for large scale (enterprise level) systems implementation and business process reengineering.

AREAS OF EXPERTISE ENCOMPASS:

- Visionary & Strategist
- Strategic Leadership
- Information Security
- Team Building
- ERP Applications
- Project Management
- In-depth knowledge of IT systems and operations

PROFESSIONAL SYNOPSIS

TECHNOLOGY CONSULTANT INDEPENDENT

2012 – PRESENT

- An independent information technology management consultant specializing in helping senior business executives identify and address business, technology and people issues that are disrupting their business.
- Currently conducting IT capability assessments and improvement planning, IT reorganizations, project assessments and retrospectives, vendor reviews and risk management assessments.
- Advises and coaches CEOs, senior business executives and CIOs as individuals and in teams in the management of business relationships between IT and the business organizations, including developing IT strategy based on business priorities, setting and managing expectations, project oversight, management and prioritization.

CHIEF INFORMATION OFFICER, UNIVERSITY OF SOUTHERN MISSISSIPPI

2004 - 2012

- Established a strategic and supporting operational technology plan that supported the University's short-term and long-term growth plans. Worked closely with the President and Vice Presidents in making investment trade-offs and set priorities.
- Responsible for all IT related user services, database applications and support, information reporting, technology infrastructure, and telecommunications. Responsible for managing 105 technical employees supporting a community of 1700+ faculty and staff and 16,000 students.
- Responsible for the planning, implementation, operation, and maintenance of the university's telecommunication infrastructure, academic applications, and administrative applications, numerous networks (LANs, WANs and RONS), and internet and intranet applications. Provide vision and direction for the university's technology plan and execution.
- Manage the university's information resources to improve the productivity, efficiency, and effectiveness of Federal, State, and other regulatory programs inclusive of security compliance, information dissemination initiatives and efforts to reduce information collection burdens. This includes records management, automated data processing activities, the Paperwork Reduction Act, Government Paperwork Elimination Act, Freedom of Information Act, FERBA, SOX, HIPAA, Privacy Act, and Section 508 of the Rehabilitation Act.

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- Developed and executed an Information Technology (IT) Governance Process. This included the creation of the university's first IT Board of Directors, IT Advisory Council, IT Strategic Council, IT Academic and Staff Council, Customer Service Council and IT Compliance and Policy. Established appropriate advisory and governance mechanisms to ensure productive interaction among constituents and customers. These mechanisms include holding regular meetings with Deans and Vice Presidents.
- Responsible for the integration of previously separate administrative and academic systems into a single integrated high performance department that is staffed and aligned to meet evolving needs of the university.
- Responsible for the university's technology projects, systems, and investments, evaluating them against performance and other applicable measures. Maintain consistent communication and collaboration with the University President and IT Board regarding continuation, modification or termination of these projects.
- Assessed technology competencies defined for personnel to ensure that they are technologically prepared to achieve the University's strategic goals.
- Responsible for the cost/benefit analysis of systems, and projects. Oversee the selection and development of software and hardware and ensure IT activities and resources add value while economically meeting university needs.
- Deploy and maintain all enterprise-wide information technology, This includes ERP (PeopleSoft- Financials 8.9, SA,&HR, Contributor Relations, and Grant Modules), Ad Astra, Implementing Oracle Collaboration Suite, Microsoft Exchange, Vignette (Faculty, Staff, and Student Portal), Blackboard, and numerous of other applications.
- Influenced and built alliances with IT entities and resources that fall outside the CIO's direct authority. These include activities that either serve the campus at large or form part of the campus IT infrastructure – for example, LEC (Learning Enhancement Center- faculty development), distance education applications, the libraries, and various activities in the colleges and campuses.
- Worked closely with the VP of Research in providing guidance, direction, innovation, and infrastructure to the research community.
- Work with outside technology partners to ensure IT resources available to the university are optimized to manage the execution of major information systems projects, as well to ensure a competitive and efficient cost structure.
- Raised over 10 million dollars in grant funding in less than five years for technology infrastructure and upgraded the University Data Center.

PROJECT MANAGER, CAS

2001 - 2004

- Implemented an eighteen month, multi-million dollar Enterprise Trade Promotion Application (CpiSales) at Del Monte Foods, San Francisco, CA.
- Led a matrix team of Business Analysts, CAS Technical Consultants, Accenture and IBM Consultants through successful implementations while always focusing on the clients' needs. Provided guidance to team members on technical and business aspects of the project. Developed team goals in accordance with client requirements and CAS standards.
- Managed the design, development, implementation, and post installation of CPiSales at Del Monte and other sites. This included obtaining and forming technical project teams to gather facts, define objectives, develop schedules, and monitor deadlines for the projects.
- Developed conceptual system requirements, system integration requirements, training and testing plans. Conducted post-installation system review.
- Responsible for the final determination on technical and non-technical decisions throughout the project.
- Assessed variances from the project plan, developed and implemented changes as necessary to ensure that the project remained within specified scope and within time, cost, and quality objectives.

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- Presented project proposals, status reports, and final results to senior level management for the client and CAS.
- Responsible for the mentoring and evaluation of all the team members.

CHIEF TECHNOLOGY OFFICER, FIRSTDOOR.COM

1999 - 2001

- Director of Technology for a well-funded startup Dot.com. Developed and implemented multi-million dollar systems architecture. This includes large transaction processing, N-Tier architecture, Middleware, web application for clients and server solutions.
- Defined the technical, financial and personnel requirements for this 17 million dollar web site.
- Identified, recruited, and retained the best application developers, DBA's, creative developers, quality assurance team, networking team and contractors in Atlanta.
- Created an external/internal Internet infrastructure that is scalable (allowing for rapid growth), flexible (allowing for new components to be applied), and that provides economic value.
- Worked closely with Business Development, Marketing and Operations to ensure the success of the company's mission and product line.
- Negotiated, led and controlled vendor accounts, including, Microsoft, EMC, MCI/UUNET, CISCO, AT&T, IBM, Rare Medium, Compaq, Web Trends, and Mercury Interactive.
- Directed and aligned strategic planning, applications development/ maintenance and enterprise support services to meet the corporate objectives.
- Designed, developed and integrated telecommunication and CRM's systems, including voice over IP.

DEAN OF INFORMATION TECHNOLOGY / INFORMATION TECHNOLOGY DIRECTOR, AMERICAN INTERCONTINENTAL UNIVERSITY

1998-1999

- Responsible for an 18 million dollar budget, seven campuses worldwide, 123 faculty members with Master or Ph.D. level degrees, over 2,000 students, curriculum development, quality assurance, operations, and cost containment.
- Directed, developed and executed the overall coordination and resolution of business issues that were key to the achievement of AIU's business strategies and objectives.
- Generated a cost savings of 7 million dollars in one year and developed a product line that doubled AIU's revenue potential.
- Visual Basic 5.0 Instructor. Recognized as a top instructor in 1998.
- Passed SAC's accreditation. This accreditation included classroom and online classes.
- Partnered with Microsoft, Oracle, and others to ensure that students work with the latest technology.
- Responsible for the technical architecture in the classroom and throughout the University that included networks, web based products, administrative support, and student applications.

PRESIDENT AND CEO, CYBERHAWK, LLC

1994-1998

- Innovator, developer and founder of an Internet solutions company that was selected as one of Montgomery's "Emerging 30" companies for two consecutive years making it the largest Internet content company in Montgomery, AL. CyberHawk designed Internet/Intranet sites for 134 companies including the state of Alabama, city of Montgomery, and Montgomery Area Chamber of Commerce.
- Microsoft FrontPage 98 instructor and integrator at Auburn University of Montgomery.

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- Produced over 15,000 community-based multimedia CD-ROMs for the City of Montgomery, AL.

SENIOR NAVAL ADVISOR, AIR COMMAND AND STAFF COLLEGE COMMANDER, USN

1993-1998

- Senior consultant for the college's 1,000 client local area network. Developed solutions to greatly improve performance with minimal costs. Developed a long-range automation plan to move the college into the next decade.
- Planned and implemented the rollout of 1,000 Windows 95 clients and transition to NT servers.
- Keynote speaker at the Annual Air Force Small Computer Conference in 1995 and noted to be the Air Force Expert on Internet and TCP/IP.
- Coordinated and established the Defense Research and Engineering Network (DREN) at Air University.
- Supervised the Navy faculty and students assigned to Air University.

COMMANDER, USN

1979-1998

- Qualified Unrestricted Surface Warfare Line Officer.
- Selected for Command-at-Sea.
- Served as Flag Secretary for Commander Mine Warfare Command and US Coast Guard District Six.
- Strong operational experience that included the Cuban Boat Lift Operations, Drug Intervention Operations off of Key West, Florida, Iraq blockade in support of UN Resolutions, Operation Praying Mantis (Iran Conflict), shipyard overhauls, and many other operations.
- Graduate of Naval Post Graduate School, Air Force Command and Staff College, and the Army Command and General Staff College. I have attended Legal School for Non-Jags and numerous other military schools.
- Serving as Executive Officer (FFG), Engineering Officer (DDs, FFGs, and MSO), Material Officer (Desron Nine), DCO/DCA, CIC Officer, Repair Officer and other key positions.

EDUCATION

Ph.D.	Computer Information Systems 2005 – Not completed	Capella University	Minneapolis, MN
M.S.	Computer Information Resource Management 1990-1991	Webster University	St. Louis, MO.
M.S.	Organizational Development and Information Systems 1984-1985	Naval Postgraduate School	Monterey, CA
	Executive Planning, Decision-Making, and Management 1991-1992	Command General Staff College	Leavenworth, KS
	Executive Planning, Decision-Making, and Management 1994-1995	Air Command and Staff College	Maxwell, AL
B.S.	Criminal Justice 1971 – 1975	University of Southern Mississippi	Hattiesburg, MS